



KaozhengPro

# IT認證考試題庫 專業平臺

考證寶提供最新考古題與模擬試題  
協助您高效通過認證考試

[www.kaozhengpro.com](http://www.kaozhengpro.com)

**Exam** : **000-M241**

**Title** : IBM Enterprise Marketing  
Management Sales Mastery  
Test v1

**Version** : Demo

1.How is the Coremetrics Software as a Service (SaaS) product used in IBM™ s MM product lineup?

- A. It is used as a deployment model to optimize online marketing.
- B. It is used as a recovery mode to recover from online disasters.
- C. It is used as a replication server to replicate marketing information.
- D. It is used as a tracking product for tracking customer transactions.

Answer: A

2.What is the value proposition of the Unica Leads product offering?

- A. To deliver quality leads in a timely manner.
- B. To create new market channels through leads generation.
- C. To offer new product offerings through channel marketing.
- D. To sustain existing channels through demand generation.

Answer: A

3.What is one of the main competitors for IBM™ s EMMdf ei ngi nt he mā kē t place?

- A. Teradata
- B. IndustryTrends
- C. OpenAnalytics
- D. NetTrends

Answer: A