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Exam : **1Z1-976**

Title : Oracle CPQ Cloud Service
2017 Implementation
Essentials

Version : DEMO

1.To add items (parts) to a configuration, Recommended Item rules are used.

Which two statements are true when using Recommended Item rules?

- A. Recommended Item rules can return only the base price of an item (part) and cannot use dynamic prices based off data tables.
- B. If multiple Recommended Item rules recommend the same item (part), the item (part) price is picked from the rule that is last in the order.
- C. If multiple Recommended Item rules return the same item (part), the quantity of the item (part) is a total of all quantities returned by each rule.
- D. Recommended Item rules can show only the base prices defined in the customer specific module.

Answer: B, D

Explanation:

Reference:<http://www.oracle.com/partners/en/most-popular-resources/cpq-partner-faq-2231083.pdf>

2.Which Configuration Flow would you choose to design a Configurator where attributes vary based on prior user selections and have a sequential relationship consisting of distinct steps?

- A. Multi Node Configuration Flow
- B. Search Flow
- C. Master Start and End Flow
- D. any Configuration Flow with a combination of Constraint and Hiding rules that meets requirements

Answer: A

3.Which two statements are true about the integration of BigMachines (without middleware) with external ERP systems?

- A. The ERP system should support exchange of XML data.
- B. BigMachines can call ERP systems without using BML.
- C. Web Services Definition Language (WSDL) can be used to build an XML request that is sent to ERP systems.
- D. You need two BigMachines actions: one to send a request to an ERP system and another to receive a valid response.
- E. Calling an ERP system does not require authentication of any kind.

Answer: A, C

4.Identify the object of the BigMachines Managed Package app that is used for initial setup and that allows you to make changes to integration preferences in Salesforce.

- A. BigMachines Quotes
- B. BigMachines Site Setup
- C. Filed Mapping
- D. BigMachines Commerce Process Setup

Answer: A

Explanation:

Reference: http://docs.oracle.com/cloud/latest/cpq_gs/FACIQ.pdf (page 53)

5.Oracle CPQ Cloud provides integration guides for some applications. Identify two such applications.

- A. Salesforce.com

- B. Microsoft Dynamics
- C. Oracle Sales Cloud
- D. Oracle On Demand

Answer: A, C

Explanation:

Reference: <http://www.oracle.com/partners/en/most-popular-resources/cpq-partner-faq-2231083.pdf>