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**Exam** : **700-020**

**Title** : Cisco Video Sales  
Essentials VSE

**Version** : DEMO

1.Which conferencing solution is designed for messaging, meeting, calling and persistent content sharing?

- A. CMR
- B. Cisco Meeting Server
- C. Telepresence Server
- D. Spark

**Answer: B**

2.What is a common government or public sector industry need?

- A. Providing lifelong learning opportunities.
- B. Addressing higher citizen expectation for communications, services and information access.
- C. Streamlining production processes for more efficient supply chains.
- D. Addressing cost, quality and access to healthcare for patients.

**Answer: B**

3.According to Gartner, how much technology spending will be outside of IT by the year 2020?

- A. 50%
- B. 75%
- C. 85%
- D. 90%

**Answer: D**

4.Which room system can also function as a white board?

- A. MX800
- B. Spark Board
- C. SX20
- D. SX10

**Answer: B**

5.Which mobile endpoint is designed to work with Cisco Meeting Server?

- A. Spark
- B. Jabber
- C. CMA
- D. WebEx

**Answer: C**