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**Exam : DCP-315P**

**Title : Lenovo Certified Data  
Center Technical Sales  
practice test**

**Version : DEMO**

1.What is a key question to ask your customer when determining which category of Lenovo Support Services is the best fit for their data center?

- A. What type of OS are you running?
- B. Do you have mission critical applications?
- C. Do you have a hyper converged infrastructure?
- D. Do you have a strategy in place for disaster recovery?

**Answer: B**

2.Which Lenovo support service category will provide a customer with 4-hour response times, 24 hours per day, 7daysper week in the event of a disk failure?

- A. Basic
- B. Advanced
- C. Essential
- D. Foundation

**Answer: C**

3.An enterprise customer needs a1Urack server for implementing a new VDI Solution. The server should support up to 6 TB of memory, 12 drives, and 4 port 10Gbps SFP + LAN on the motherboard. Which Lenovo server should you recommend?

- A. SR650 with first generation of Intel Xeon Scalable CPUs
- B. SR950 with first or second generation of of Intel Xeon Scalable CPUs
- C. SR630 with second generation Intel Xeon Scalable CPUs
- D. SR530 with second generation of Intel Xeon Scalable CPUs

**Answer: A**

4.Your customer needs 24TB of memory to run SAP HANA.

Which server should you recommend?

- A. SR850
- B. SR950
- C. SN850
- D. SR650

**Answer: B**

5.Which statement can be used to describe the flexibility provided by Lenovo?

- A. Lenovo provides a range of solutions from validated datacenter solution designs to fully integrated solutions
- B. Lenovo x 86 servers are ranked#1inreliabilityfor6th straight year
- C. Lenovo has 140 current world-record performance benchmarks
- D. Lenovo provides a wide portfolio of storage products from DAS to enterprise, unified DE storage

**Answer: A**