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Exam : **HP5-H03D**

Title : Delta-Sales Essentials of HP Workstations

Version : DEMO

1.What does expandability mean for HP ZBook mobile workstations?
A. upgradable capabilities with a slot for a CD/DVD
B. upgradable memory and storage with easy access
C. upgradable ports with security as a central focus
D. upgradable screen resolution with removable monitor
Answer: B
Reference:http://h20195.www2.hp.com/V2/GetPDF.aspx/4AA4-8242ENW.pdf(page 6)

2.Which feature of HP Z displays enables users to view standard colors that are the same on all devices?
A. TCO Certified Edge
B. IPS Gen 2
C. Q Displays Port 1.2
D. sRGB and Adobe RGB color accuracy
Answer: D
Reference:http://www8.hp.com/us/en/campaigns/workstations/dreamcolor-displays.html

3.If your customer is in the civil engineering business and is concerned with protecting the environment, what can you tell them about HP Z230 workstations to ease their concerns?
A. HP Z230 workstations have solid-state hard drives and fanless cooling that use far less power for the same performance.
B. Military grade durability means that HP Z230 workstations are built to protect the environment while withstanding extreme temperatures, bumps, and vibrations.
C. The small form factor includes the HP Moonshot technology that uses 89% less energy than comparable workstations do.
D. HP Z230 workstations offer 92% efficient power supplies that reduce environmental impact and reduce total cost of ownership.
Answer: D
Reference:http://h10010.www1.hp.com/wwpc/pscmisc/vac/us/product_pdfs/Z230_Tower_SFF_DS .pdf(page 2)