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Exam : **HP5-K01D**

Title : **Delta - Selling HP SMB
Storage**

Version : **DEMO**

1.Your SMB customer has aging EVA storage and wants to hear about HP's recommendation for a next generation EVA.What would you recommend?

- A.HP EVA 6000
- B.HP StoreVirtual
- C.HP 3PAR StoreServ 7000
- D.HP 3PAR StoreServ 10000

Answer: C

2.Your customer wants to improve their BC/DR capability.Which products are fully integrated with VMware Site Recovery Manager (SRM)? Select two

- A.HP 3PAR StoreServ 7000
- B.HP EVA
- C.HP StoreEasy
- D.HP StoreOnce
- E.HP StoreVirtual

Answer: A,E

3.What is the customer advantage of HP 3PAR StoreServ self-configuring, provisioning, and optimizing by autonomic management?

- A.Reduces time spent managing storage by 90%
- B.Reduces capacity requirements by 50% - guaranteed
- C.Doubles VM density per server – guaranteed
- D.Provides non-disruptive data mobility between systems for pain-free refresh and loadbalancing

Answer: A

4.What is the name of the new Exchange capability that is enhancing high availability and improves recovery time so the user is totally unaware of any downtime?

- A.Database Archiving Groups
- B.Database Search Groups
- C.Database Filing Groups
- D.Database Availability Groups

Answer: D

5.What does HP suggest is the best use for tape storage?

- A.Nightly backup
- B.Weekly backup
- C.Data archive
- D.Remote office protection

Answer: C